

## Sales Associates

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Company: Cotton & Cotton

Location: Karachi

Category: other-general

Ability to manage sales accordingly.

Understand Customer needs ·

Making appointments to meet new and existing clients.

Keeping in contact with existing customers in person and by telephone.

Recording orders via MS EXCEL and sending details to the sales head.

Keeping a close eye on competitors and their sales strategies ·

Job Specification Presentable and eager to sell ·

Able to make Long term relationships.

Write up orders and follow up with the customers.

Negotiate pricing and create potential clientele list·

Develop prospect and lead list.

Convince people the product is better than of competitors.#J-18808-Ljbffr

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