Pakistan Jobs Expertini®

Sales Executive (Chat Based) Night Shift

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Company: Quixoticcreatives

Location: Karachi Division

Category: sales-and-related

Welcome to Our Night Shift Sales Executive Team: At Quixotic Creatives, we are thrilled to welcome ambitious and dynamic individuals like you to be part of our night shift sales executive team. As a Sales Executive (Chat-Based) on the night shift, you will be at the forefront of our customer interactions, driving sales, and providing top-notch service. What You'll Do:

- 1. Engage with potential customers through chat-based platforms to understand their needs and recommend the best solutions.
- 2. Proactively reach out to prospects, nurturing leads, and converting them into loyal customers.
- 3. Collaborate with the sales and marketing teams to optimize the sales funnel and achieve revenue targets.
- 4. Provide exceptional customer service, handling inquiries, resolving issues, and ensuring a seamless sales process.
- 5. Embrace a customer-centric approach, ensuring that every interaction leaves a positive impact.

Requirements

1. Proven experience in sales or customer service, with a track record of meeting or

exceeding targets.

- 2. Excellent written communication skills to engage effectively with customers through chatbased platforms.
- 3. Quick thinking and problem-solving abilities to address customer inquiries and objections in real time.
- 4. Enthusiastic and self-motivated, with the ability to thrive in a fast-paced and dynamic environment.
- 5. Comfortable working in a night shift role, with the dedication to deliver outstanding results.
- 6. A high school diploma or equivalent qualification is required, and a degree in Sales, Marketing, or a related field is advantageous.

Join Our Vibrant Sales Team:

If you are a persuasive communicator and have a passion for sales and providing top-notch customer experiences, we invite you to join our night-shift sales executive team. Be part of a company that values growth, rewards dedication, and empowers you to unlock your full sales potential. Take the leap and apply now to embark on an exciting journey with us!

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Cross References and Citations:

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