

## Sales Executive

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Company: Job Portal - dinCloud Pakistan

Location: Islamabad

Category: other-general

E-Mareez Care is seeking a passionate and results-oriented Sales Executive Intern to join our growing team. In this exciting role, you'll play a key part in converting qualified leads generated through our marketing efforts into satisfied customers of E-Mareez Care's healthcare services.

### Responsibilities:

Conduct outbound calls to qualified leads generated through marketing campaigns.

Effectively communicate the benefits of E-Mareez Care's services and answer any questions potential clients may have.

Overcome objections and close deals, exceeding assigned sales targets.

Schedule onboarding trainings for new clients with our dedicated care coordinators.

Provide excellent customer service throughout the onboarding process, ensuring a smooth transition for new patients.

Maintain accurate records of all lead interactions and sales activities in our lead sheet system.

Participate in sales team meetings and training sessions.

### Qualifications:

Bachelor's degree in Marketing or Communications preferred.

Excellent communication and interpersonal skills, with a clear and confident speaking voice.

Active listening skills and the ability to build rapport with potential patients.

Ability to work independently and as part of a team.

Highly organized and detail-oriented, with strong time management skills.

Proficient in using computers and comfortable learning new software tools (CRM, etc.).

A passion for exceeding expectations and achieving results.

Understanding of the healthcare industry (a plus)

Job Type: Full-time#J-18808-Ljbfrr

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