

Sales Manager

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Company: Advance Industrial Materials

Location: Islamabad

Category: other-general

Sales Manager

Advance Industrial Materials, PakistanSales Managers handle transactions made in a store or for a furniture manufacturer.

Typical duties listed on a Furniture Sales Manager resume example are networking with customers, identifying new prospects, shipping furniture, dealing returns and exchanges, developing promotional offers, doing paperwork, training and guiding personnel, and signing for employees' payroll.

The best resumes for this job showcase assets such as the

Ability to sell,

Leadership,

Communication and interpersonal skills, recordkeeping, and computer operation.

Job SpecificationResponsibilities

Achieve growth and hit sales targets by successfully managing the sales team

Design and implement a strategic business plan that expands company's customer base and ensure it's strong presence

Own recruiting, objectives setting, coaching and performance monitoring of sales representatives

Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs

Present sales, revenue and expenses reports and realistic forecasts to the management team

Identify emerging markets and market shifts while being fully aware of new products and

competition status

Import and Export - Rawalpindi, Pakistan

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