

## Sales Office

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Company: 7 Sky Soft

Location: Lahore

Category: other-general

We are looking for Sales Executive. Who has the ability to sell our software in the market?

Perferable with own bike

Find prospects and leads

Learn details about our products and services

Understand all the prospects needs, problems or wants

Explain how our solutions align with their pain points

Meet with potential clients and act as their consultant

Up-sell when appropriate

Follow up with hot

Recruit, hire and train new sales representatives

Investigate leads and find out about them as much as possible before contacting

Consult with sales and marketing team to ensure the efficiency

Track and monitor your work

Prepare and present reports when needed

Attend sales educational events and seminars

Stay up to date with the latest sales trends and best practices

Report to management team

**Job Specification** Sales executives are the key point of contact between an organisation and its clients: answering queries, offering advice and introducing new products.

Their work includes:

demonstrating and presenting products

establishing new business

maintaining accurate records

attending trade exhibitions, conferences and meetings

reviewing sales performance

negotiating contracts and packages

aiming to achieve monthly or annual targets.

Promotional prospects are excellent - progression can be into senior sales roles or into related employment areas such as marketing or management

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