

Sales Officer

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Company: Makedeathscount

Location: , , Pakistan

Category: sales-and-related

MakeDeathsCount (MDC) is an international health non-profit that partners with NGOs and Ministries of Health to improve mortality surveillance worldwide. We are seeking a highly motivated individual to serve on our Sales Team. This is an ideal position for anyone with interests in global health, medicine, international affairs, law, business, and consulting. You will develop skills that are transferable to any career with insights into how international projects are developed.

Description:

This is a B2B commission based sales position. You will earn 5% commission for every paying client you bring. Based on the service the client pays for, you can earn approximately USD \$250 – \$1,500.

Roles and Responsibilities:

Lead generation using personal networks
Research, identify, and reach out to different clients in Pakistan including governmental and non-governmental agencies to establish possible collaborations
Set up a Zoom call with interested clients and present to them our work and services offered
Connect interested clients willing to pay to MDC leadership to finalize partnership
You will earn commission for every successful payment from the client you bring

Requirements:

5% commission per paying client
Fully Remote
3-5 years of Sales experience
Excellent communication skills
Excellent organizational skills
Excellent Zoom etiquette
Well

spoken/written EnglishMultilingualResponsive to communication within 24hrsMeets deadlines

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