

Sales Officer

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Company: Ready My Space

Location: Pakistan

Category: other-general

Ready My Space is a used furniture & home appliance ecommerce marketplace platform in the UAE

The Role

Your responsibilities will include:

Managing and maintaining CRM systems and sales databases

Organizing data and generating deep customer insights to enhance sales force productivity and effectiveness

Supporting the sales team with key planning and operations tasks to support the overall objective of the business

Designing sales incentives to drive business objectives

Provide pricing and contract support by providing the sales team with high-quality and competitive proposals

Monitoring and analyzing key sales and business performance indicators and trends to drive strategic and tactical business decisions

Ensuring sales process adoption and compliance

Ideal Profile

You have at least 1 year experience within a Inside Sales / Sales Development

Representative role, ideally within the Consumer Durables and Retail industry.

You are highly goal driven and work well in fast paced environments

You are a strong networker & relationship builder

You pay strong attention to detail and deliver work that is of a high standard

What's on Offer?

Work alongside & learn from best in class talent

Attractive Salary & Benefits

A role that offers a breadth of learning opportunities

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