

Senior Business Development Executive

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Company: Horizon Vehicles Private Limited

Location: Karachi Division

Category: other-general

Job Description Horizon Vehicles PVT LTD, a leading car exporter, is looking to hire a senior business development manager to join its dynamic team. **Responsibilities** The role of the Business Development Executive will be to identify potential markets and clients for the company's car export business. They will be responsible for developing and maintaining relationships with clients, negotiating deals, and expanding the company's customer base. The ideal candidate should have excellent communication and negotiation skills, the ability to work independently and a solid track record of meeting sales objectives. Moreover, they should be skilled at working under pressure and possessing a comprehensive understanding of the global automotive industry. As for the salary, it will be based on the candidate's experience and skills. Horizon Vehicles PVT LTD values its employees and offers competitive compensation packages along with opportunities for career growth and development. **FIXED SALARY + COMMISSION** If you are passionate about the automotive industry and have a talent for developing business, this might be the perfect opportunity for you. Apply now and join the team at Horizon Vehicles PVT LTD to take your career to the next level. **Mentioned in Subject line: Business Development Executive** **Qualifications** Minimum Bachelor's degree 6 month - 2 years relevant experience in international sales **Experience** in full sales cycle including deal closing Demonstrated sales success **Fluent in English** **Strong negotiation skills** **Strong communication and presentation skills** **CRM experience is preferred** **Timings & Working Days:** Morning: 10am- 7pm (Mon To Sat) Night : 8pm - 6am (Mon To Sat) **Job Specification** Relationship Building Communication Active Listening Critical Thinking Product Knowledge Negotiation Job Rewards and Benefits Health

Insurance, Incentive Bonus, Leaves, Medical, Provident Fund

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