

Senior Self Closer / Telesales Executive - Night Shift

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Company: Design Peeps

Location: Islamabad

Category: other-general

Senior Self Closer / Telesales Executive - Night Shift

Design Peeps, PakistanWe are seeking a highly skilled Senior Self Closer / Telesales professional to join our team.

The successful candidate will be responsible for generating leads, managing sales funnels, and closing deals through telemarketing techniques.

The ideal candidate must be able to convincingly sell digital marketing and web development services to potential customers.

Timings:

7 PM- 5 AM

Monday -Friday

Responsibilities:

Conduct outbound calls to potential customers and generate leads for our digital marketing and web development services.

Develop and manage sales funnels and strategies to maximize customer conversions.

Effectively communicate our products and services to customers and address their concerns and queries.

Maintain accurate records of customer interactions and transactions using CRM software.

Work closely with the digital marketing team to align sales strategies and campaigns.

Achieve sales targets and meet KPIs on a consistent basis.

Continuously improve sales techniques and customer engagement strategies.Salary and

Benefits:

The salary for this position will range from 100k-200k depending on experience and performance.

In addition to the base salary, there are lucrative bonuses available that can reach up to 500k.

Other benefits include health insurance, paid time off, and opportunities for career growth and advancement.

Only top-level executives are requested to apply for this position.

If you meet the requirements and are interested in this exciting opportunity, please submit your resume and a cover letter detailing your experience and skills in telemarketing.

Job Specification Requirements:

Proven experience in telemarketing, preferably in a call center environment.

Excellent communication and interpersonal skills with a strong command of spoken English and accent.

Demonstrable track record of achieving sales targets and KPIs.

Ability to effectively manage sales funnels and close deals.

Familiarity with CRM software and sales analytics tools.

A strong understanding of digital marketing and web development services.

A self-starter with a positive attitude and strong work ethic.

Availability to work flexible hours as required. #J-18808-Ljbfrr

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