

Software Sales Specialist - UK Shift Jobs in Lahore, Pakistan Created: 17-Aug-2023

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I am Hiring a Software Sales Executive
Job opportunity Software Sales Executive with proven experience in selling the software product (SAAS) Experience: 1 Year

Minimum Role: Software Sales Executive Salary: Negotiable Shift: Day Shift (UK Shift) (12 pm to 9 pm) Education: Graduation with BSCS/ BBA In Sales with Good Communication skills or A Levels
Job Responsibilities: 1. Conduct market research to identify selling possibilities and evaluate customer needs. 2. Actively seek out new sales opportunities through cold calling, networking and social media. 3. Set up meetings with potential clients and listen to their wishes and concerns. 4. Prepare and deliver appropriate presentations on products and services. 5. Negotiate/close deals and handle complaints or objections. 6. Helping the customer to decide a package by giving them the best offer available. 7. Providing after sales services regarding the products.
Job opportunity Software Sales Engineer with proven experience in selling the software product (SAAS) Experience: 1 Year minimum Salary will be 50-80 pkr plus plus commission of every successful sale We need these position to be filled immediately.
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