

Sr. Assistant Manager (Business Development Corporate Sale)

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Company: Profine Furniture Industry

Location: Lahore

Category: other-general

Sr. Assistant Manager (Business Development Corporate Sale) Profine Furniture Industry, Pakistan Develop a growth strategy focused both on financial gain and customer satisfaction Conduct research to identify new markets and customer needs Arrange business meetings with prospective clients Promote the company's products/services addressing or predicting clients' objectives Prepare sales contracts ensuring adherence to law-established rules and guidelines Keep records of sales, revenue, invoices etc. Provide trustworthy feedback and after-sales support Build long-term relationships with new and existing customers Develop entry level staff into valuable salespeople Job Specification Experience: 2 to 3 years relevant to furniture sale

#J-18808-Ljbffr

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