

Sr. Assistant Manager (Business Development Corporate Sale)

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Company: Profine Furniture Industry

Location: Lahore

Category: other-general

Sr. Assistant Manager (Business Development Corporate Sale)

Profine Furniture Industry, PakistanDevelop a growth strategy focused both on financial gain and customer satisfaction

Conduct research to identify new markets and customer needs

Arrange business meetings with prospective clients

Promote the company's products/services addressing or predicting clients' objectives

Prepare sales contractsensuring adherence to law-established rules and guidelines

Keep records of sales, revenue, invoices etc.

Provide trustworthy feedback and after-sales support

Build long-term relationships with new and existing customers

Develop entry level staff into valuable salespeople

Job SpecificationExperience: 2 to 3 years relevant to furniture sale#J-18808-Ljbffr

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