Sr. Manager / Manager Delivery

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Company: VentureDive

Location: , , Pakistan

Category: other-general

Job BriefWe are seeking a Technical Solutions Delivery Director to lead our rapidly growing teamwithin the Data & AI Business.In this pivotal role, you will oversee the entire development lifecycle, from conception to deployment. Your responsibilities include guiding and mentoring engineering teams, analyzing performance, strategy & methodology development, engaging with clients, overseeing & monitoring execution on projects, owning technical delivery, and enabling technical teams to better deliver successful solutions.VentureDive OverviewFounded in 2012 by veteran technology entrepreneurs from MIT and Stanford, VentureDive is the fastest growing technology company in the region that develops and invests in products and solutions that simplify and improve lives of people world-wide. We aspire to create a technology organization and an ententrepreneurial ecosystem in the region that are recognized as second to none in the world.Responsibilities:Delivery Management:Expertise and passion working with customers to understand their scenarios and turn them into business value driven use cases.Demonstrate success building strong strategic relationships and delivering results in a wide range of industries aligned to business portfolio and strategy.Engage in presales activities with the Client Development team to frame technology solutions, scope work and ensure appropriate level of technical resourcing to meet client desired results.Along with the Solution Architects and Senior Engineers on engagement, thoroughly assess the client's needs and present an appropriate technology solution and approach that fits the specific customers business needs.Oversee the technical delivery of consulting projects; provide proactive control of resources, consultants/employees, and mentoring of project team technical

leadership.Partner with the delivery team to ensure technical expectations are properly established for our clients.Prioritize, manage, and oversee multiple solution design and software development projects pipeline based on resource/cost/ effort estimation & TCODesign, implement and deliver technology solutions within budget, timeline and qualityDrive for the completeness, effectiveness, appropriateness and sustainability of implemented solutions. Also ensure design and delivery governance practices, quality assurance (QA) as well as process metrics to minimize cost wastage are in place with continuous improvement.Partner with the delivery team to adapt project deliverables based upon business requirements/new information as it becomes available during the engagement.Ability to comprehend and speak to all the projects and engagements of the technical delivery team members reporting to you.Provide technical leadership across multiple engagements while working in partnership with the Delivery & Development Managers to solve complex client problems.Act as a point of escalation for technical concerns, roadblocks or issues that may arise during the engagement lifecycle.Understand and be able to implement and run Agile methodologies (JIRA, ADO, etc.) including project management, resource management, and project delivery.Oversee the technical delivery of consulting projects; provide proactive control of resources, employees, and technical standards and methods.Participate in co-developing and presenting proposals and Statements of Work for consulting projects.Adapt project deliverables based upon business requirements and new information as it becomes available during the engagement lifecycle.Operations:Possesses a comprehensive understanding of software development, systems integration and cloud services deployment & operations such that you can ensure common best-practices, patterns and development code-management rituals are defined and adhered-to.Maintain thorough on-going knowledge of new and emerging industry trends related to modern data engineering, software engineering, development-patterns and cloud engineering technologies.Ensure quality delivery across the delivery technology space by leveraging delivery standards and industry best practices.Hold consistent solution reviews of engagements to identify trends, establish best practices and ensure consistent evolution of our solutions.Evaluate current delivery methodology and make ongoing recommendations for improvement, efficiencies and best practice.Design and maintain organizational efficiency through systems and processes.Assist in designing and implementing department metrics that align to organizational strategy.Maintain an on-going knowledge of new and emerging modern data engineering technologies, industry trends, and

client industry trends and needs.People Management:Manages a full range of talent, from early-stage-career engineers to senior architects and as their leader, supports their up-leveling/career-development by identifying skill and capability gaps.Organizes various engineers and architecture within your team to define comprehensive technical standards and practices across the organization and ensure consistency in application within engagements.Provide leadership and direction for all technical personnel: oversee and approve technical resource and project plans, timelines, deliverables and budgets.Requirements:15+ years of experience in leading technical projects end to end with a strong emphasis on software engineering, data management and cloud environments.Strong leadership skills with the ability to manage teams consisting of both internal and external resources and a hybrid of reporting structures (dotted line and solid line).Strong mentoring and employee development skills.Hands-on experience managing enterprise application development projects with Microsoft Technology (.NET, SQL, Azure, etc.), data warehousing, and data analytics tools like Power BI / Tableau.Experience working with Azure technologies managing Data lakes.Working knowledge of PySpark/Databricks and Azure Synapse Analytics is preferred.Capable of analyzing complex and ambiguous business problems and developing solutions that meet client needs.Excellent analytical, conflict management, decision-making, and prioritization skills.Excellent communication (written and Oral), presentation, change management, stakeholder management, and influencer skills, comfortable in direct communications with client stakeholders.Understanding proposed design solutions; challenging decisions where they are non-strategic or have cross impacts and drive them to a conclusion; liaising with stakeholders within and outside your line of business.Situational awareness, ability to work in war-room situations, demonstrate flexibility, and not shy to "roll up their sleeve and get their hands dirty" when the situation demandsAbility to weigh and effectively communicate different options and associated risks and/or benefits to internal teams as well as client stakeholders.Ability to clearly articulate complex technical concepts to a non-technical audience.Ability to recognize potential security risks and practices within a technical environment.Ability to work both individually and with a team while demonstrating an eagerness to take on new challenges.Education and Experience:Bachelor's degree or similar experience in Computer and Information Science, Computer Engineering, Computer Management, Management Information Systems, Information Technology, or related field.10+ years of application or data development domain experience (architecture, design, development).8+ years of experience leading teams

(formally or informally).7+ years of customer & account management experience.5+ years of architecting, designing, and integration of large complex solutions.What we look for beyond required skillsIn order to thrive at VentureDive, you…are intellectually smart and curious… have the passion for and take pride in your work…deeply believe in VentureDive's mission, vision, and values…have a no-frills attitude…are a collaborative team player…are ethical and honestAre you ready to put your ideas into products and solutions that will be used by millions?You will find VentureDive to be a quick pace, high standards, fun and a rewarding place to work at. Not only will your work reach millions of users world-wide, you will also be rewarded with competitive salaries and benefits. If you think you have what it takes to be a VenDian, come join us ... we're having a ball!

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