

Technical Bid Manager - Karachi, Pakistan

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Company: Siemens Mobility

Location: Karachi Division

Category: sales-and-related

Technical Bid Manager - Karachi, Pakistan We empower our people to stay resilient and relevant in a constantly evolving world. We're looking for people who are always searching for creative ways to grow and learn. People who want to make a real impact, now and in the future. Does that sound like you? Then it seems like you'd make an outstanding addition to our vibrant international team. Join Siemens Energy Pakistan as Technical Bid Manager in Karachi or Lahore and help us re-imagine the world by finding solutions and making the world a more inquisitive place for tomorrow. You'll make an impact by:

- Responsible for Technical Bid of HV Electrical Projects as Technical Bid Manager.
- Work closely and support Sales & Marketing team by providing technical Sales support for overall Proposal & able to handle entire HV Electrical Projects.
- Responsible for Technical Offer preparation for complete Proposal, including preparation of deviation & clarification on Customer (e.g., NTDC, WAPDA and KE) Tender Specification
- Responsible for the Kick off Meeting with All Stack Holder.
- Responsible for selection of Electrical and review of suppliers offer inline to customer scope, specification, and Systems requirement.
- Evaluation of Proposal risks and preparation of mitigation plan.
- Actively communicates with sales and manage solving of technical issues via pre bid clarifications.
- Attending Customer Technical Clarification meeting as support to Sales Team.
- Responsible for Accuracy and Completeness of Cost Estimation.
- Responsible for preparation of Technical TLOA & LOA.
- Co-ordinate with SCM, EN, PM, QM GM-SEC for itemized cost inputs for proposed scope & services.
- Responsible for Technical closure of Proposal with Customer / Technical Consultant
- Responsible for Preparation of Technical Contract document & finalize it with Customer / Technical Consultant
- Support Sales Team

for Handing Over of Projects to PM, & participate in internal kick-off meeting to support Sales & PM team Support Engineering, Project Management & Procurement team for any Clarification during project execution stage. Ensures the compliance of the Business Conduct Guidelines. Your success is grounded in B.E in Electrical Engineering or relevant. 8 to 10 years of experience in Electrical System of HV Substations is must. Rich Knowledge on Protection and Control system of HV Substation is must. Experience working in HV Electrical Design and Technical Bid Management is must. Rich Knowledge NTDC, WAPDA and KE Specification Previous experience in Engineering or Technical Sales Support is preferred. Must be technically sound to face technical consultants directly. Good communication skills. Good team player. Working on multiply projects at once with pressure of deadlines. Show high level of skill in using Microsoft Office (MS Word, Excel, and PowerPoint) You'll benefit from 2 to 3 days of mobile working per week as a global standard. Diverse and inclusive culture. An environment where everyone can bring their whole self and feel a sense of belonging. the foundation to develop personally and professionally. Extraordinary variety of learning & development opportunities Create a better #TomorrowWithUs! We value your outstanding identity and perspective and are fully committed to providing equitable opportunities and building a workplace that reflects the diversity of society. Come bring your authentic self and create a better tomorrow with us. We celebrate the fact that our people are individuals and have different preferences and needs. If we all thought the same, we would never think of anything new! That's why we recruit extraordinary minds from all walks of life. We are committed to furthering our culture of diversity, equity and inclusion. We encourage applications from a diverse talent pool and are happy to give the opportunity to discuss flexibility and reasonable adjustment requirements. Many of our teams are working optimally in a remote, virtual adding to our ability to offer more flexibility on how you handle your time. Please note: Only complete applications can be considered in the selection process.

#J-18808-Ljbffr

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