

Technical Business Development Manager

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Company: Developers Hub Pvt. Ltd.

Location: Islamabad

Category: other-general

Technical Business Development Manager Developers Hub Pvt. Ltd., Pakistan We are looking for an Online Bidders/Business Development Executive who could get business from online portals and from direct marketing. Research and identify business opportunities Understand the needs of the Clients and be able to respond effectively with a plan of how to meet these. Responsibilities

- Writing proposals and customizing each proposal based on the nature of the project.
- Maintain knowledge of all product and service offerings of the company.
- Acquiring business through different platforms for Web Design, SEO, content writing, Graphic design, and social media
- Experience with Quality project selection and bidding.
- Project price estimation, quote, proposal creation, talking with clients, and closure.
- Quality Bids on Upwork, Fiverr, Freelancer, Guru & PPH.

Job Specification Excellent written English, grammar skills and organizational skills.

- Understanding of technical concepts and solutions
- Experience in writing technical proposals.
- Basic knowledge of programming languages i.e., PHP, LARAVEL C++, Java, C#, Python, .NET
- Basic training will be provided
- Business Development Proposal Writing/Bidding/Tender experience.

Basic Salary with Commission will be awarded, with different commission slabs as per the sales and target

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