

## Technology Consultant (Fintech)

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Company: VentureDive

Location: , , Pakistan

Category: management

**Job Brief**We are seeking a highly motivated and passionate Technology Consultant with a strong background in systems architecture to join our growing team. This role will play a pivotal role in shaping and owning our Fintech solutions, ensuring market and regulatory compliance, driving platform partnerships, and collaborating with various teams to achieve successful product launches and market expansion.

**VentureDive Overview**Founded in 2012 by veteran technology entrepreneurs from MIT and Stanford, VentureDive is the fastest growing technology company in the region that develops and invests in products and solutions that simplify and improve lives of people world-wide. We aspire to create a technology organization and an entrepreneurial ecosystem in the region that are recognized as second to none in the world.

**Key Responsibilities:**

**Fintech Practice:** Act as the Product Owner for assigned Fintech solutions, defining the business model, feature sets, and roadmap in collaboration with cross-functional teams. Lead the identification and evaluation of potential Fintech product partnerships that align with our strategic goals. Drive the development of internal expertise (skills, awareness, demos) around partnered solutions. Own market and Fintech compliance for chosen markets, staying abreast of relevant regulations and industry standards. Serve as a subject matter expert, advising clients, pre-sales teams, and delivery teams on compliance requirements and best practices. Collaborate with the marketing team to effectively position Fintech solutions and develop compelling content for various marketing channels. Participate in product demonstrations, presentations, and events to communicate the value proposition to potential customers and partners.

**Platform Partnerships:** Own and manage platform partnerships, identifying new opportunities to expand the company's

footprint and leverage partner capabilities. Develop and implement strategies to strengthen existing partnerships and maximize their value. Analyze partnership performance and identify areas for improvement. Qualifications: Proven experience in a similar role, ideally within the Fintech industry. Strong understanding of systems architecture and its practical application in product development. Deep knowledge of market and Fintech compliance regulations in relevant markets. Ability to work collaboratively with cross-functional teams (product, engineering, marketing, sales). Excellent communication, presentation, and negotiation skills. Strong analytical and problem-solving skills. Passionate about the Fintech industry and its potential to transform financial services. Bonus Points: Demonstrated success in building and managing strategic partnerships. Knowledge of specific Fintech products or technologies relevant to your target markets. What we look for beyond required skills In order to thrive at VentureDive, you...are intellectually smart and curious...have the passion for and take pride in your work...deeply believe in VentureDive's mission, vision, and values...have a no-frills attitude...are a collaborative team player...are ethical and honest Are you ready to put your ideas into products and solutions that will be used by millions? You will find VentureDive to be a quick pace, high standards, fun and a rewarding place to work at. Not only will your work reach millions of users world-wide, you will also be rewarded with competitive salaries and benefits. If you think you have what it takes to be a VenDian, come join us ... we're having a ball!

#J-18808-Ljbffr

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