

Territory Manager

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Company: Zil Limited

Location: Sialkot

Category: other-general

TM will be responsible for the following tasks; Achievement of product-wise annual/monthly sales targets. Targeted outlet coverage, product availability and visibility. To lead a team of distributors' salesmen and reporting to Area Sales Manager. To provide timely feedback on market situation, sales outlooks, competitor's activities, product pricing.

Job Specification Minimum of 3 years of sales and distribution management experience in FMCG environment.

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