

Trader- Oilseeds (Palm) Trading Platforms

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Company: Louis Dreyfus Company B.V.

Location: Karachi Division

Category: other-general

Louis Dreyfus Company is a leading merchant and processor of agricultural goods. Our activities span the entire value chain from farm to fork, across a broad range of business lines, we leverage our global reach and extensive asset network to serve our customers and consumers around the world. Structured as a matrix organization of six geographical regions and ten platforms, Louis Dreyfus Company is active in over 100 countries and employs approximately 15,000 people globally. Job Description Main Responsibilities. Manage Oilseeds book for LDC in Pakistan to achieve volume and P&L targets for the company. Identify, negotiate and bring to fruition trade opportunities. To keep a tab on market and track latest developments in trade that influence and can affect the company's business. Develop good business relationships in the trade to gather market news, strike deal with the buyers. Develop a good sense of logistics, so as to enable smooth operations for completion of the trade. Supply & Demand Analysis – Keep abreast of latest trends in production, consumption and imports, as well as their impact on balance sheet. Come up with continuous trading ideas and defend his position with an open attitude to learning. Observe the risks that the platform is taking on a daily basis and gain understanding of the risk-reward for any particular trade, whether it is the market risk, counter party risk, quality risk, political risk etc. Develop and maintain relationship with various Government Agencies including customs, port authorities and trade bodies and other business partners in Pakistan Oilseeds domain including but not limited to storage providers and clearing agent and surveyors. Reporting Line: Head of Grains & Oils Experience BBA/BSC or MBA/MS in Economics/ACF. Additional Information Learning attitude. Data Analytics Strong Decision-

Making Skills Diversity & Inclusion LDC is driven by a set of shared values and high ethical standards, with diversity and inclusion being part of our DNA. LDC is an equal opportunity employer committed to providing a working environment that embraces and values diversity, equity and inclusion. LDC encourages diversity, supports local communities and environmental initiatives. We encourage people of all backgrounds to apply. Sustainability Sustainable value is at the heart of our purpose as a company. We are passionate about creating fair and sustainable value, both for our business and for other value chain stakeholders: our people, our business partners, the communities we touch and the environment around us What We Offer We provide a dynamic and stimulating international environment, which will stretch and develop your abilities and channel your skills and expertise with outstanding career development opportunities in one of the largest and most solid private companies in the world. We offer A workplace culture that embraces diversity and inclusivity Access to Training and Development Competitive Salary and Benefits Regular events that foster team engagement

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