

TSO (Territory Sales Officer)

[Apply Now](#)

Company: Aziz Group of Companies

Location: Multan

Category: other-general

TSO (Territory Sales Officer)

Aziz Group of Companies, Pakistan This position is accountable for developing and selling Agriculture (Pesticides, Seeds, Fertilizers) related products and services to current as well as potential customers / prospects.

Generate incremental business and overachieve segment sales forecast on monthly and yearly basis.

Job Specification Able to negotiate with all types of customers Ability to deliver a successful product demo

Capable of agile thinking to provide fast, accurate answers to questions

Excellent time management & coordination skills , self motivated and requires minimal supervision.

Excellent customer care attitude.

Team player , Structured and well organized

Able to convince, drive, challenge, sell

Excellent verbal communication skills

Develop and maintain good customer / prospect records and customer relations.

Develop new accounts / customers through prospect calls and identification of new sales prospects and applications.

Extensive job site demonstration of our products including technical supports

Responsible for adhering to all company policies and procedures as they apply to this position

Responsible for 100% collection of territory A/R.

Timely reporting to the Sales Manager on daily call plan/report, weekly/monthly business plan, and key job-site/project reports assigned by management.

Maintain and develop on site customer relationships to create loyal fans.

Maintain & Develop projects database & achieve penetration targets

Mentor new hires & provide coverage for team mates when necessary.

Any other task assign by the supervisor. Information Technology and Services - Multan,

Pakistan Enable notifications and we will notify you as soon as there is a new job

opportunity for you. #J-18808-Ljbfrr

[Apply Now](#)

Cross References and Citations:

1. TSO (Territory Sales Officer) [Jobspro Jobs Multan Jobspro](#)
2. TSO (Territory Sales Officer) [Realestatejobsnearme Jobs Multan Realestatejobsnearme](#)
3. TSO (Territory Sales Officer) [Kenyajobs Jobs Multan Kenyajobs](#)
4. TSO (Territory Sales Officer) [Petroleumjobs Jobs Multan Petroleumjobs](#)
5. TSO (Territory Sales Officer) [Bankingjobsnearme Jobs Multan Bankingjobsnearme](#)
6. TSO (Territory Sales Officer) [Chemistryjobs Jobs Multan Chemistryjobs](#)
7. TSO (Territory Sales Officer) [Jordanjobs Jobs Multan Jordanjobs](#)
8. TSO (Territory Sales Officer) [Costaricajobs Jobs Multan Costaricajobs](#)
9. TSO (Territory Sales Officer) [Therecruiterjobs Jobs Multan Therecruiterjobs](#)
10. TSO (Territory Sales Officer) [Hybridjobs Jobs Multan Hybridjobs](#)
11. TSO (Territory Sales Officer) [Governmentjobsnearme Jobs Multan Governmentjobsnearme](#)
12. TSO (Territory Sales Officer) [Tradingjobs Jobs Multan Tradingjobs](#)
13. TSO (Territory Sales Officer) [Reactjobsnearme Jobs Multan Reactjobsnearme](#)
14. TSO (Territory Sales Officer) [Fresherjobs Jobs Multan Fresherjobs](#)
15. TSO (Territory Sales Officer) [Gardeningjobs Jobs Multan Gardeningjobs](#)
16. TSO (Territory Sales Officer) [Civiljobs Jobs Multan Civiljobs](#)

17. **TSO (Territory Sales Officer) Accountantjobs Jobs Multan Accountantjobs** ↗
18. **TSO (Territory Sales Officer) Govcareer Jobs Multan Govcareer** ↗
19. **Tso (territory sales officer) Jobs Multan** ↗
20. **AMP Version of Tso (territory sales officer)** ↗
21. **Tso (territory sales officer) Multan Jobs** ↗
22. **Tso (territory sales officer) JobsMultan** ↗
23. **Tso (territory sales officer) Job Search** ↗
24. **Tso (territory sales officer) Search** ↗
25. **Tso (territory sales officer) Find Jobs** ↗

Source: <https://pk.expertini.com/jobs/job/tso-territory-sales-officer--multan-aziz-group-of-compan-2550-81558/>

Generated on: 2024-05-04 by Expertini.Com